

# MEDIA PAGE

## Men's Tennis 2006



### ATHLETIC MEDIA RELATIONS

Tennis contact/Media Relations Assistant ..... Laura DuPriest  
 DuPriest's Phone ..... (423) 439-8212  
 DuPriest's Email ..... etsusportsinfo@etsu.edu  
 Media Relations Fax ..... (423) 439-6138  
 Assistant Athletics Director for Media Relations .. Michael White  
 White's Office Phone ..... (423) 439-4220  
 Asst. Director of Media Relations ..... John Roberts  
 Roberts' Phone ..... (423) 439-5263  
 Media Relations Coordinator ..... Jess Riden  
 Riden's Phone ..... (423) 439-5612  
 Athletics Web Site ..... www.etsubucs.com

### TABLE OF CONTENTS

Roster, Quick Facts .....	1
Head Coach Yaser Zaatini .....	2
Graduate Assistant Coach Johan Dorfh .....	3
Season Outlook .....	4
Meet the Buccaneers .....	5-11
2005 Results & Statistics .....	12
Buccaneer Record Book .....	13-14
ETSU in the NCAA Tournament .....	15
Buccaneer Legends .....	16-18
Administration and Resources .....	19
About ETSU .....	20
2006 Schedule .....	Back Cover

### QUICK FACTS

Location ..... Johnson City, Tenn.  
 Founded ..... 1911  
 Nickname ..... Buccaneers  
 Enrollment ..... 12,100  
 Colors ..... Navy Blue & Old Gold  
 Affiliation ..... NCAA Division I  
 Conference ..... Atlantic Sun  
 President ..... Dr. Paul Stanton, Jr.  
 Athletics Director ..... Dave Mullins  
 Sr. Women's Administrator ..... Barbara Breedlove

### TEAM INFORMATION

Head Coach ..... Yaser Zaatini  
 Record at ETSU ..... 56-17 (three seasons)  
 Men's Tennis Office Phone ..... (423) 439-5262  
 2005 Record ..... 20-4  
 SoCon Record (finish) ..... 10-0 (1st)  
 NCAA Team Tournament appearances/last ..... 4/2005  
 NCAA Individual Tournament appearances/last ..... 3/1993  
 Letterwinners Returning/Lost ..... 5/2  
 Newcomers ..... 4  
 Tennis Trainer ..... Brett Lewis  
 Strength and Conditioning Coach ..... Lee Morrow  
**Facilities:**  
 Indoor ..... Memorial Center (6 courts)  
 Outdoor ..... ETSU Tennis Center (9 courts)  
 Playing Surface ..... hard courts

### CREDITS

The 2006 East Tennessee State men's tennis media guide is a production of the ETSU Office of Athletic Media Relations. Writing and design: Laura DuPriest. Front and back cover design: Laura DuPriest. Inside front cover design: Jeanette Henry. Photos provided by ETSU University Relations photographers: Larry Smith and Jim Sledge. Printing by: East Tennessee State University Press.

**ON THE COVER:** Coach Yaser Zaatini, Senior Felix Insaurralde, and Junior Oscar Posada.

East Tennessee State University is one of 45 institutions in the Tennessee Board of Regents system, the sixth largest system of higher education in the nation. The Tennessee Board of Regents is the governing board for the system which is comprised of six universities, 13 community colleges, and 26 Tennessee Technology Centers. The TBR system enrolls more than 80 percent of all Tennessee students attending public institutions of higher education.

East Tennessee State University is fully in accord with the belief that educational and employment opportunities should be available to all eligible persons without regard to age, gender, color, race, religion, national origin, disability, veteran status, or sexual orientation. TBR# 140-025-05 .2M

## 2006 ETSU MEN'S TENNIS ROSTER

NAME	Ht.	R/L	CLASS	HOMETOWN
Juan Crosa	6-0	R	Fr.	Asunción, Paraguay
Felix Insaurralde	5-7	R	Sr.	Asunción, Paraguay
Enrique Olivares	6-0	R	Fr.	Puerto Ordaz, Venezuela
Lisandro Picardo	5-9	R	So.	Mar del Plata, Argentina
Oscar Posada	6-0	R	Jr.	Valencia, Venezuela
Ricardo Rojas	6-0	R	Jr.	Caracas, Venezuela
Sebastian Serrano	5-10	R	So.	Cartagena, Colombia
Matt Stanley	5-11	R	Fr.	Kingsport, Tenn.

HEAD COACH: Yaser Zaatini (East Tennessee State 1993)

GRADUATE ASSISTANT COACH: Johan Dorfh

TRAINER: Brett Lewis

### Pronunciation Guide:

Felix Insaurralde En-sur-rawl-DAY  
 Lisandro Picardo Lee-san-DRO Pic-card-O  
 Oscar Posada POE-sah-dah  
 Sebastian Serrano Ser-rah-NO  
 Yaser Zaatini YAH-sir Zah-tee-KNEE

Follow Buccaneer Tennis on  
[www.ETSUBUCS.com](http://www.ETSUBUCS.com)



### ETSU ATHLETICS VISION STATEMENT

East Tennessee State University department of athletics will be recognized nationally as a program of excellence through its broad-based athletic and academic success at the Division I level.

### ETSU ATHLETICS MISSION STATEMENT

The department of athletics will assist the university in becoming the best regional university in the country by developing a culture of excellence and creating a forum for celebrating the university's advancement, enhancing its image with prospective students and building relationships and pride among its students, faculty, alumni, and community.

The department of athletics strives for excellence as it develops the leadership capabilities of student-athletes in an environment that unites achievement in intercollegiate athletics competition with academic excellence, sportsmanship, and community service within the educational and social environment of East Tennessee State University.

### CORE VALUES

**E - Excellence and Education:** We believe that no goal exceeds the mandate to educate and graduate the student-athlete and that we are first and foremost educators. We believe in a culture of excellence where each individual is expected to adopt a results - oriented proactive work ethic.

**T - Teamwork and Trust:** We value each member of our athletics family and understand the importance of teamwork and treating each individual honestly with dignity and respect. We believe in an environment of mutual trust. Making commitments generates hope and keeping commitments generates trust, and with trust comes benefit of the doubt. We believe in helping each other grow professionally.

**S - Success:** We value winning and achievement in athletics, academics, and personal and professional development while complying within the rules and regulations of the NCAA.

**U - Understanding:** We value and respect diversity of people and thought and are committed to providing an environment where all student-athletes and staff are free from harassment and intimidation.



# HEAD COACH

## Men's Tennis 2006

# YASER ZAATINI



Now entering his fourth year as head coach of the men's tennis program, Yaser Zaatini strives to continue to build upon the success his teams have achieved under his lead. Zaatini was initially named the assistant coach of the men's tennis program in the fall of 2002, but has taken on the larger responsibility of head coach since former head coach Dave Mullins was named as the director of athletics at ETSU.

In his first year at the helm, Zaatini led the Buccaneers to a regular season Southern Conference Championship that comprised a 16-7 overall and an 8-1 conference record.

Two years ago, Zaatini led the Bucs to their third NCAA appearance in the history of the men's tennis program. His 2004 team went 20-6 overall and was undefeated in SoCon play (10-0), winning both the regular season and championship titles and earning Zaatini Coach-of-the-Year honors.

Last season, Zaatini led the Bucs to their fourth NCAA appearance in the history of the men's tennis program. His 2005 team went 20-4 overall and was undefeated for the second consecutive year in SoCon play extending their SoCon winning streak to 26-0. Zaatini was named Coach of the Year for the second consecutive season.

The 35-year-old Zaatini is a 1993 graduate of East Tennessee State, where he enjoyed an extraordinary four-year playing career and became one of the school's most decorated student-athletes. In 2004 Zaatini was recognized formally for his accomplishments when he was inducted into the ETSU Athletics Hall of Fame.

As a player, Zaatini was the first individual from ETSU to compete in the NCAA Championships and is the only four-time Southern Conference tennis champion in No. 1 singles. In 1992, he was ranked as high as four in the nation in the Intercollegiate Tennis Association (ITA) rankings, the highest ever for a Buccaneer tennis player. Zaatini is also a two-time All-American (1992, 1993), the only All-American in ETSU tennis history.

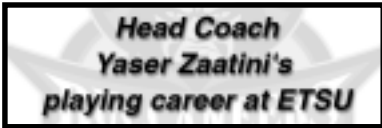
After graduation Zaatini became a member of the Association of Tennis Professionals (ATP). He made appearances in the 1994 and 1995 Davis Cup tournaments, representing his home country of Venezuela.

He returned to ETSU prior to his head coach assignment in the fall of 1996 to serve as a volunteer assistant with the Buccaneer program. Zaatini then went back to play professionally in Venezuela while managing the Zaatini Tennis Academy in his hometown of Maracay. He has served as the director of the academy for the last six years where Zaatini has taught nationally and internationally ranked juniors and professionals alike.

Zaatini resides in Johnson City with his wife Gloria and their two sons, Yaser, affectionately known as "Yaby," and Sebastian.

### The Zaatini File

<b>Education:</b>	East Tennessee State	1993
<b>Playing Career:</b>	East Tennessee State	1990-93
<b>Coaching Experience:</b>	Year School	Record
	2003 East Tennessee State	16-7
	2004 East Tennessee State	20-6
	2005 East Tennessee State	20-4
	Three Years	56-17



All-American  
1993, 1992

SoCon Player of the Year  
1991, 1992, 1993

SoCon Tournament MVP  
1990, 1993

No. 1 Singles Championships  
1990, 1991, 1992, 1993

All-Time ETSU Singles Wins List

Single Season Wins:

Name	Year	Wins
1. Yaser Zaatini	1991	42
2. Yaser Zaatini	1992	39
3. Marcos Pavlovich	1999	33
4. Yaser Zaatini	1993	31
Todd Hall	1986	31
Mark Lupton-Smith	1988	31

Career Wins:

1. Yaser Zaatini	134
2. Gustavo Gomez	113
3. Juan Yannuzzi	105

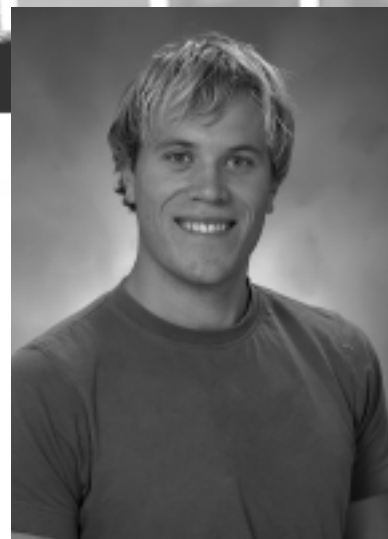


Coach Zaatini (right) speaks with freshman Matt Stanley and sophomore Lisandro Picardo.

# GRADUATE ASSISTANT

## Men's Tennis 2006

# JOHAN DORFH



A native of Sweden, Dorfh enters into his first season as the graduate assistant coach of the ETSU men's tennis team. Dorfh played for four seasons at High Point University where he received a B.A. in 2004. During his career at High Point, he had wins over opponents from ranked schools N.C. State and Georgia.

Dorfh was the head coach for Virginia Intermont in the 2005 season. While there he coached the team to an impressive 13-4 record with his losses coming to the No. 2 and No. 6 ranked teams and two NCAA Division 1 teams. At the end of the 2005 season the Cobras were ranked No. 7 nationally in the NAIA division.

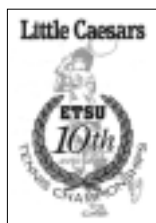
After meeting head coach Yaser Zaatini, during the 2005 season, Dorfh came to ETSU to obtain his MBA and to help coach the team.

Dorfh resides in Johnson City and is a member of the Swedish Tennis Association.

### The Dorfh File

<b>Education:</b>	High Point	2004
<b>Playing Career:</b>	High Point	2001-2004
<b>Coaching Experience:</b>	Year School	Record
	2005 Virginia Intermont	13-4

## Buccaneer-Sponsored Events



### Little Caesars Championship Mid-July 2006

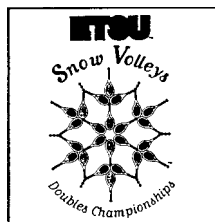
*1999 Tennessee Adult Tournament of the Year  
2000 Tennessee Junior Tournament of the Year*

"A unique aspect of ETSU tennis is outstanding community involvement in our program. Hundreds of businesses and individuals participate in our special events to generate scholarship contributions to Buccaneer tennis," says athletic director Dave Mullins.

The Little Caesars/ETSU Championships, a USTA-sanctioned tournament which includes junior and adult divisions and is an ITA/USTA National Summer Circuit event, raised \$20,000 in 2004 for ETSU scholarships.

Now in its 18th year, the Little Caesars event began when owners Bob and Mary Walters and marketing director Paty Cullop-Pack provided the sponsorship to make the tournament possible. New Little Caesars owners Ken and Anita Bates continued the success of the tournament in 2000. Since its inception this great event has raised nearly \$200,000 for ETSU Tennis.

"This tournament lit a fire of involvement which has created tremendous excitement for the ETSU tennis community," Mullins said. "We are indebted to Little Caesars for their continued support of our program. The money raised from this tournament has allowed us to maintain our program at a championship level."



### Snow Volleys Doubles Championships January 6-16, 2005

The annual ETSU Snow Volleys Doubles Championships - sponsored by Cardiovascular and Thoracic Surgery Group (CVT), Gastrointestinal Associates of Northeast Tennessee, NN Ball and Roller, Watauga Orthopedics, Smoky Mountain Materials and State Farm agents Ken and Sheila Wandell - raises over \$20,000 for ETSU tennis each January. The tournament began in 1996 with the contributions of Telescan, Inc. and Makato Japanese Steakhouse.

Not only an indoor adult doubles tournament, the Snow Volleys is a mid-winter tennis party where community players also meet and compete with the Bucs and socialize around the hospitality table provided by local businesses.

"The Snow Volleys helps us kick off the season each year and has helped us raise money to improve our outdoor facilities and supplement our budget," says ETSU Director of Athletics and former head men's tennis coach Dave Mullins.

## Buccaneer Tennis Sponsors

CVT - Cardio Vascular & Thoracic Surgery Group

Little Caesars Pizza

NN Ball and Roller

Tri-State Cardiology

Dr. and Mrs. Paul Gorman



ETSU Men's Tennis  
Thanks you for your  
continued support.



# SEASON OUTLOOK

## Men's Tennis 2006

### 2005 SEASON REVIEW ...

Who says no one is perfect, the East Tennessee State University men's tennis team has now disproved that saying two years in a row by recording back-to-back undefeated conference regular season championship and tournament championship titles (2004 and 2005) on a winning streak of 26 matches against conference opponents.

Winning the SoCon tournament gave the Buccaneers an automatic bid to the NCAA tournament, their fourth in the history of Buccaneer men's tennis and second under the leadership of Head Coach Yaser Zaatini in his third year at ETSU. Overall, the Bucs posted a record of 20-4, which included a stretch of 18 wins, which ended against No. 14 Tennessee in the first round of the NCAA tournament in Knoxville, Tenn.

At the SoCon banquet, East Tennessee State picked up the SoCon men's player and coach of the year honors. Sophomore Oscar Posada earned the Player of the Year honor with a perfect 10-0 record at No. 1 singles in conference matches, and finished the season 25-8 overall. He was named as the 2004 Freshman of the Year and finished the season ranked 70th in the Intercollegiate Tennis Association national rankings. The Bucs head coach Yaser Zaatini was tabbed the Coach of the Year by his peers after leading his team to its third straight regular season title and eighth since ETSU joined the SoCon in 1978.

All six members of ETSU's lineup received accolades as All-Conference Selections. Posada and Insaurralde were named as First Team All-Conference singles selections, while the pair of Posada and team captain Fernando Fiuri was named as a doubles selection. Second team All-Conference selections included at singles Fiuri, Lisandro Picardo and Sebastian Serrano. At doubles, the teams of Insaurralde and Picardo along with the brother duo of Sebastian Serrano and Moises Serrano were named to the second team.



*Felix Insaurralde returns as the team captain and the lone senior in 2006.*



*Oscar Posada will be looked at to contribute in a big way this season.*

### 2006 SEASON PREVIEW ...

The year starts off with tough non-conference competition on the road as the Bucs face four ranked in the Top 50 of the ITA at the end of last year: No. 33 Virginia Commonwealth University, No. 15 Wake Forest University, No. 17 University of Tennessee, and No. 3 University of Georgia.

Atlantic Sun Conference action begins on February 12 when ETSU returns home to host its first match of the season against Mercer.

"Our guys have set a standard of excellence, coming into a new conference we're going to have to continue to live up to that," stated Zaatini.

Senior captain Felix Insaurralde, who will see action in the No. 2 position, will lead the Buccaneers. Last season Insaurralde compiled a 32-8 overall and 8-1 conference record. He recorded a key victory against Ockie Oosthuizen of No. 22 Tennessee. His performance during the season earned him All-SoCon singles first-team honors. He was also named the SoCon Tournament MVP.

"Felix is Mr. Consistency, it doesn't matter who he plays, he gives them the same fight. He makes people work to beat him," said Zaatini.

Junior Oscar Posada will also be looked at to provide leadership for the Bucs. Posada went 25-8 overall in singles action and had a perfect 10-0 conference record during the 2005 season and will see action at No. 1. Posada's performance during the season earned him an All-SoCon singles first-team selection and he was also named the SoCon Player of the Year.

"Oscar needs to continue to be productive. He needs to continue to be the engine of our team," commented Zaatini.

The Bucs also return two strong players in sophomores Sebastian Serrano and Lisandro Picardo.

Serrano added depth and balance to last year's squad playing mainly at the No. 6 position. He posted a 18-2 overall record and a 9-0 record in SoCon play in his debut, earning him All-SoCon singles second-team honors. At the end of the regular season Serrano had a 14-game winning streak.

"Sebastian was solid at the No. 6 position last year. It's so important for us as a team to have a rock like that," stated Zaatini.

Picardo will continue to make an impact for the Buccaneers as he plays in the No. 5 position. He posted a 19-4 overall record and a 9-1 record in SoCon play. Picardo's performance during his debut season earned him an All-SoCon second-team selection. He finished the regular season with an eight-game winning streak.

"Lisandro is such a scrappy fighter," said Zaatini. "I expect him to have a good season and to continue to improve."

Rounding out the squad will be freshmen Juan Crosa, Enrique Olivares, Matt Stanley, and junior-transfer, Ricardo Rojas.

"Juan and Enrique are really great ball-strikers. They will rotate between the three and four positions. They will make a positive impact for the school and eventually take over for Oscar and Felix," commented Zaatini.

"Matt is really starting to feel like he belongs out there and he's beginning to show signs of leadership," said Zaatini. "He really leads by example and is one of the hardest working kids in the program."

Zaatini commented, "Ricardo is a very mature, experienced player, the guys really listen to him. He'll make a positive impact on the team this year."

In doubles action, only one pair from last year's squad returns in Insaurralde and Picardo. However, trial and error over the first couple of matches will help solidify the lineup.

"We have six solid singles players and hopefully we can rebuild our doubles team and change the uncertainty in doubles into a reality for a strong season in 2006 and another chance at the NCAA Tournament."



*Sophomore Sebastian Serrano will be looked upon to help the team.*